

**For Immediate Release**

**DOE Awards Contract to TAC by Schneider Electric for up to \$5 Billion in Energy-Efficiency Projects**

*TAC to Implement Federal Projects Using Guaranteed Savings*

**DALLAS – January 8, 2009** – The Department of Energy (DOE) has awarded an Indefinite Delivery Indefinite Quantity (IDIQ) energy savings performance contract (ESPC) to TAC, the Building Automation Business Unit of Schneider Electric. The contract has a potential of \$5 billion in energy-efficiency, renewable energy, sustainable design and water conservation projects at federally owned buildings and facilities. The contract is part of a larger effort by the federal government, the largest single user of energy in the United States, to meet rigorous energy savings and efficiency objectives.

“This set of awards will ensure that federal agencies have access to powerful tools for alternative financing at a scale that is needed to meet our challenge of reducing energy intensity, increasing the use of renewable energy, and decreasing water consumption,” says U.S. Department of Energy Secretary, Samuel W. Bodman.

TAC was selected for this award based upon its demonstrated ability to deliver projects to federal agencies that provide measurable, quantifiable results around reduced energy consumption, operating costs, greenhouse gas emissions and the carbon footprint of buildings. These solutions include renewable energy, indoor environmental quality improvement, and sustainable design, resulting in a combined impact by TAC’s performance contracts that equates to removing 291,216 cars from the road, planting 396,054 acres of trees, or reducing CO<sub>2</sub> emissions by 1,456,080 tons.

“As a premier employer and leader in the green-collar community, our professionals provide unmatched expertise in delivering cost-saving projects that help our clients achieve more with their energy while using less of our natural resources,” said Jeff Drees, president of TAC Americas. “TAC’s comprehensive packages of energy-efficient improvements include services such as utility audits, project development and construction, project financing, remote monitoring and control, demand response programs, and mechanical and electrical design engineering.”

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ESPC offers many long-term benefits for government agencies, such as improved facility efficiency, occupant comfort, financial management and environmental protection. Typically, new, more efficient equipment and upgraded facility automation systems maximize energy efficiency and generate utility savings. TAC guarantees the amount of savings that performance contracting projects will achieve and agrees to pay the difference if that amount is not realized.

With this contract, the U.S. government will use private, long-term financing to implement energy-efficiency projects. Money saved through increased efficiencies will pay service providers such as TAC for installing energy conservation measures and for the cost of investment capital and services.

The IDIQ performance contract awarded to TAC provides for a maximum individual contract value of \$5 billion over the life of the contract; does not include technology-specific restrictions; and allows federal agencies to use it in federal buildings, nationally and internationally.

### **About TAC**

TAC, the Building Automation Business Unit of Schneider Electric, is a leading provider of building automation solutions based on Open Integrated Systems for Building IT. TAC's mission is to provide added value through building environment services for indoor climate, security and use of energy, delivered with advanced technology to end users and property owners throughout the world. With over 80 years of experience in the HVAC, building automation and security arenas, TAC employs more than 8,000 people worldwide, with partners and branches in 80 countries. TAC's parent company, Schneider Electric, is the global specialist in energy management, with 120,000 employees worldwide and operations in 102 countries. For more information, visit [www.tac.com](http://www.tac.com) and [www.schneider-electric.com](http://www.schneider-electric.com).

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